



A Global Leader in Air Pollution Control Technology



INVESTOR PRESENTATION

MARCH 2012

Safe Harbor Statement

In addition to historical information, this presentation contains forward-looking statements. These statements relate to future events or our future financial performance. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors. The following factors, among others, could cause our actual results and performance to differ materially from the results and performance projected in, or implied by, the forward-looking statements: our dependence on fixed price contracts and the risks associated therewith, including actual costs exceeding our estimates and our method of accounting for contract revenue; our history of losses and possibility of further losses; the effect of poor operating results on our company; fluctuations in operating results from period to period due to seasonality of our business; the effect of growth on our infrastructure, resources, and existing sales; our ability to expand our operations in both new and existing markets; the potential for contract delay or cancellation; the potential for fluctuations in prices for manufactured components and raw materials; our ability to raise capital and the availability of capital resources; our ability to fully utilize and retain executives; the impact of federal, state, or local government regulations; labor shortages or increases in labor costs; economic and political conditions generally; and the effect of competition in the air pollution control and industrial ventilation industry.

We assume no obligation to publicly update or revise these forward-looking statements for any reason, or to update the reasons actual results could differ materially from those anticipated in, or implied by, these forward-looking statements, even if new information becomes available in the future. Although the Company believes the expectations reflected in such forward looking statements are reasonable, it can give no assurance that such expectations will prove to be correct.

Who Are We?

We make air clean for industry all over the world.

Our systems, technology, equipment and services:

- Remove airborne contaminants and pollutants from the largest and critical industrial facilities in the world
- Clean the air exhausted from those large industrial facilities

CECO is ideally positioned at the intersection of these critical global growth needs.

CECO Investor Highlights

- Significant global demand for products
- Comprehensive portfolio of products and services
- Serve diverse industries and markets
- Global market coverage with significant international growth
- Strong long-term customer relationships
- Substantial recurring aftermarket revenue stream
- Core focus on margin improvement and cost reduction
- No bank debt with significant capital availability
- Executive leadership focused on growth and shareholder value

Key Facts About Us

- Exchange / Ticker: Nasdaq / CECE
- Share Price (3/12/12): \$8.60
- 52-Week High / Low: \$4.98 / \$8.60
- Shares O/S Basic / Diluted: 14.4 million / 17.1 million^(a)
- Dividend: \$0.035 per quarter
- Insider Ownership: 30%
- Market Cap: \$103.1 million
- Enterprise Value: \$100.0 million
- Revenue^(b): \$139.2 million
- EBITDA^(b): \$ 14.9 million
- EPS^(b): \$0.51
- Bookings^(b): \$139.8 million

^(a) Includes 2.4 million shares related to convertible note issued in November 2009

^(b) 2011 fiscal year

Company Leadership

Phillip DeZwirek – Chairman

- Founder and Chairman of CECO Environmental Corp.
- Founder of API Technologies Corp. (NASDAQ:ATNY)

Jeff Lang - Chief Executive Officer

- 30 years of industrial and energy-related operating and executive management experience
- Former Executive Vice President, Operating Officer at McJunkin Red Man Corp., a Goldman Sachs portfolio company with \$4.5 billion in annual sales
- 25 years at Ingersoll Rand, including leading their Industrial Air Solutions sales, service and operations for North America
- Bachelors degree – Ohio University, MBA – Averett University

Highlighting Recent Significant Orders

INDUSTRY	COUNTRY	AMOUNT
Power	U.S.	\$5.1M
Steel	U.S.	\$2.7M
Power	U.S.	\$2.6M
Refining	U.S.	\$2.5M
Mining	Brazil	\$2.5M
Refining	Peru	\$2.1M
Aluminum	U.S.	\$2.0M
Refining	Mexico	\$2.0M
Refining	India	\$1.5M
Petrochemical	China	\$1.1M

What We Offer

ENGINEERED EQUIPMENT (75%)

- Cyclones
- Thermal and Catalytic Oxidizers
- Rolling Mill Ventilation
- Scrubbers
- Dampers, Diverters and Expansion Joints
- Electrostatic Precipitators
- Chemical Filtration

**A GLOBAL
LEADER IN
CLEAN AIR
SOLUTIONS**

PARTS & SERVICES (25%)

- Industrial Ventilation Engineering
- Component Parts and Engineered Fabrication
- Engineered Cyclone Parts
- Energy Management
- Technical Service
- Stack Emission Testing
- Electrostatic Precipitator Rebuilds
- Precipitator Controls and Parts
- RTO – Upgrades and Overhauls

Installations with our World Class Brands and Technology



FCC Cyclones
Refinery Market



Regenerative Thermal Oxidizer
Alternative Fuels Market – Ethanol



Severe Service Cyclone Scrubbers
Petrochemical Market



Steel Rolling Mill Filtration
Metals Market



Fiber Bed Filtration
Chemical Process Market



Dampers
Power and Utility Market

Component Parts and Ducting



DUCT & COMPONENTS FOR



INDUSTRIAL AIR SYSTEMS



1
Flanged Duct

For detailed sizes and other specifications, please send for complete catalog information. Simply phone, fax or e-mail K&B Duct.

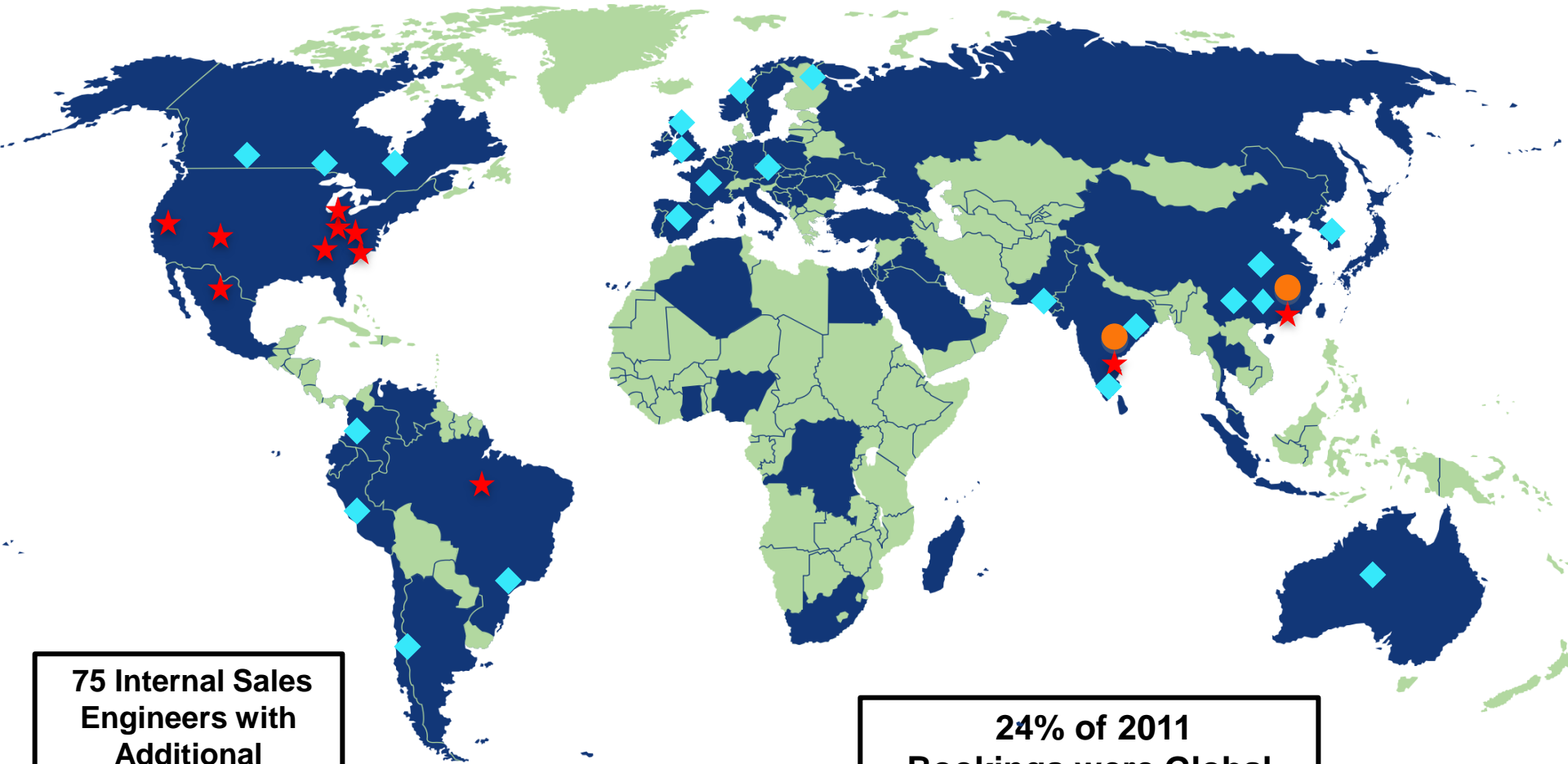
**We have every duct component known to man.
Flanged • Raw End • Clamp-Together.
We're your national sheet metal supplier.**



2
Clamp Together Duct

Global Market Coverage

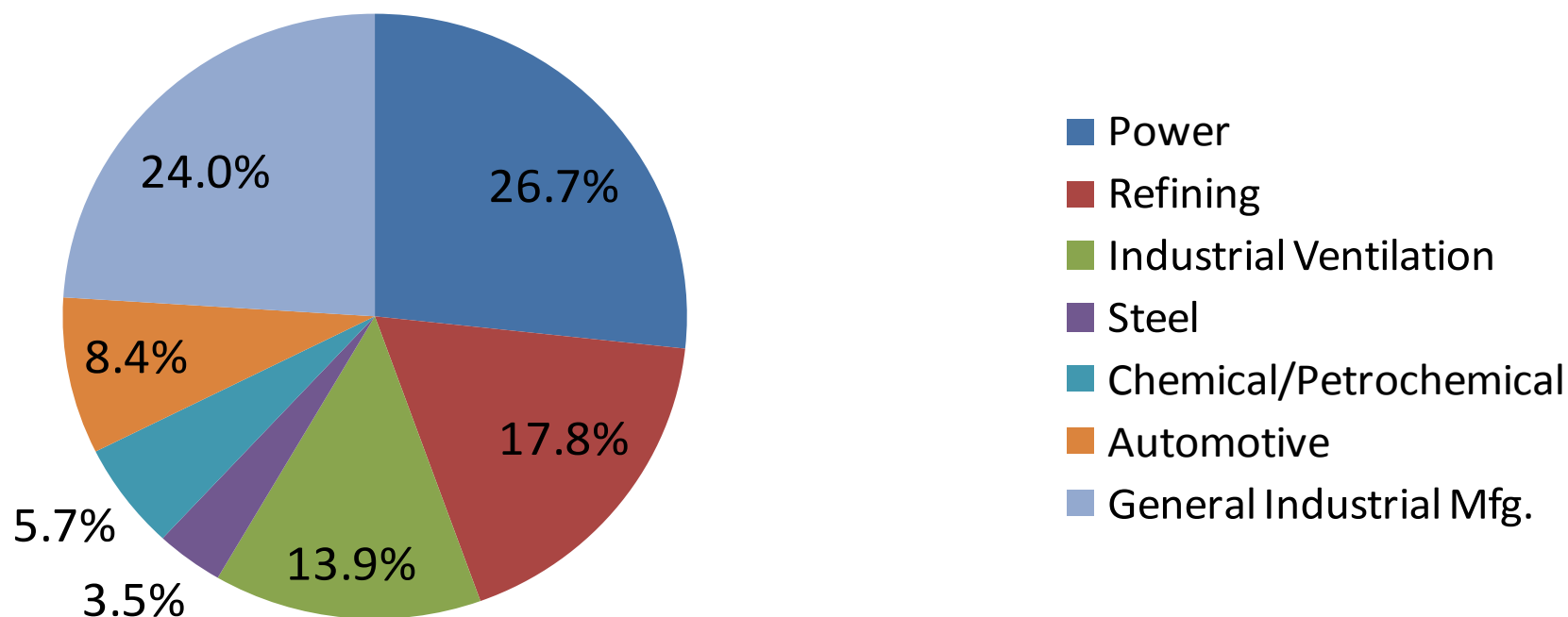
■ Sales ★ Facilities ● Future ◆ Agents



75 Internal Sales Engineers with Additional 75 Sales Agents

24% of 2011 Bookings were Global

2011 Global Bookings by Industry - \$139.8 Million



Demand Driver: Regulation

U.S.

- **EPA** has mandated industrial plant and utility power plant air quality standards by requiring MACT (Maximum Achievable Control Technology) for mercury, non-mercury metallic toxic metals, acid gases, and organic air toxics.
- **OSHA** has established enforceable PEL's (Permissible Exposure Limits) for more than 1,000 industrial contaminants.
- **DOE** promotes new technology growth in biomass and gasification with funding through its Financial Institution Partnership Program and research through the Office of Energy Efficiency and Renewable Energy (EERE) investing in clean energy technologies.
- **States** continually promulgate new Renewable Energy Standards (RES) such as 8 to 40% technologies for electric companies.

Global

- Clean Air For Europe (CAFÉ) Policy Development for Air Pollution Control in Europe.
- Eastern Europe Caucasus and Central Asia for Pollution Control (EECCA) Joint Policy Development.
- Ministry of Environmental Protection – People's Republic of China (China has targeted 50% or greater reduction in SO₂ and NO_x emissions)

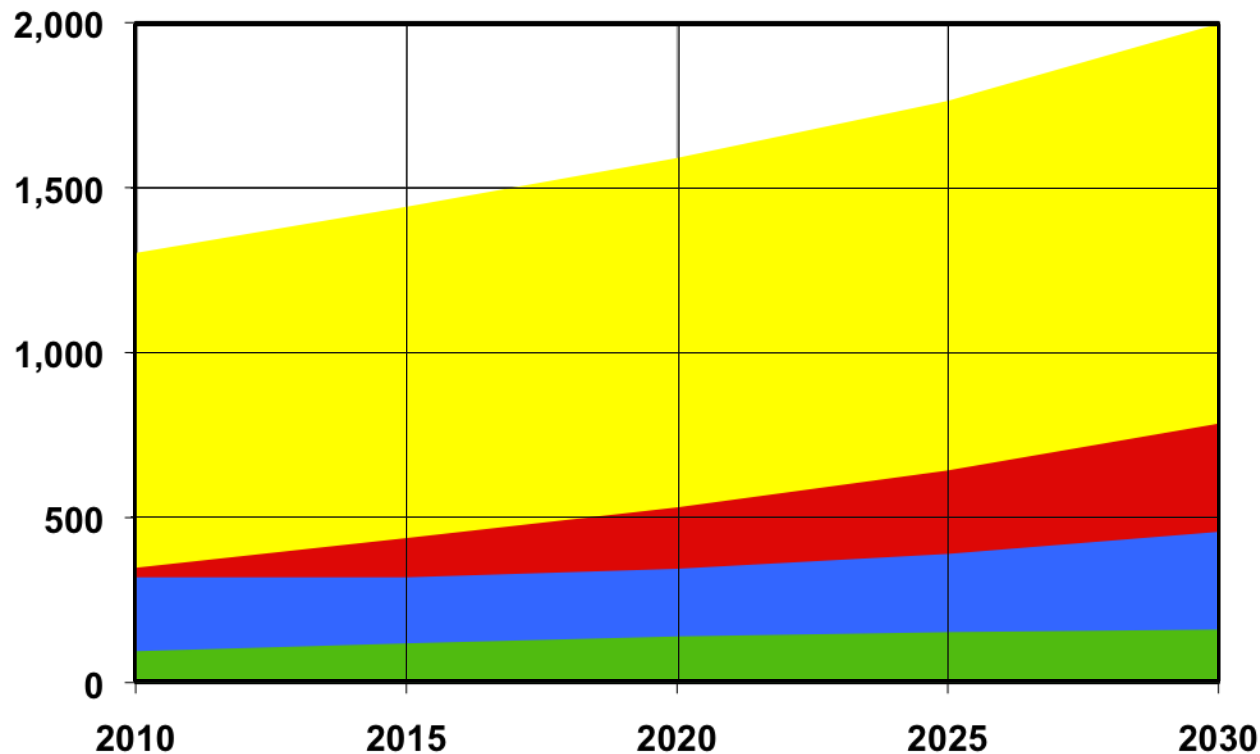
***ENFORCEMENT OF THESE STANDARDS
IS EXPECTED TO INCREASE***



Demand Driver: Energy Growth

Worldwide net electrical demand is projected to double by 2030.

Projected GW



20-Year Growth

- Total: 53%
- China: 125%
- US: 43%
- India: 70%

Sources: DOE's Energy Information Agency (EIA) and World Analysis & Forecast, McIlvaine Company

Strong, Diverse and Global Customer Base

ExxonMobil



NORTHROP GRUMMAN



FUJI XEROX



RR DONNELLEY



BOEING
Forever New Frontiers



The miracles of science™



CardinalHealth



CHINA STEEL

Kodak



Firestone



IndianOil

GOODYEAR



DAELIM

CORNING

SIEMENS

Global Installed Base of \$2 Billion of Equipment Representing Significant Recurring Revenue Opportunities

- Cyclones and Scrubbers
- Pulse Jet Fabric Baghouses
- ESP, Electrostatic Precipitators
- Dampers, Louvers, Flex Connectors
- SO₂ Filtration
- Specialty Ventilation Equipment
- Thermal Regenerative Oxidizers

Our Growth Strategy

- Leverage customer relationships to expand globally
- Expand product offerings, services, and technologies
- Continue investments into emerging markets (China, Brazil and India)
- Continue to focus on streamlining operations and manufacturing to enhance profitability
- Continue focus on higher value-added opportunities with improved margin potential
- Execute on strategic acquisitions that are accretive to earnings
- Operational excellence – running smart, lean, and best-in-class processes

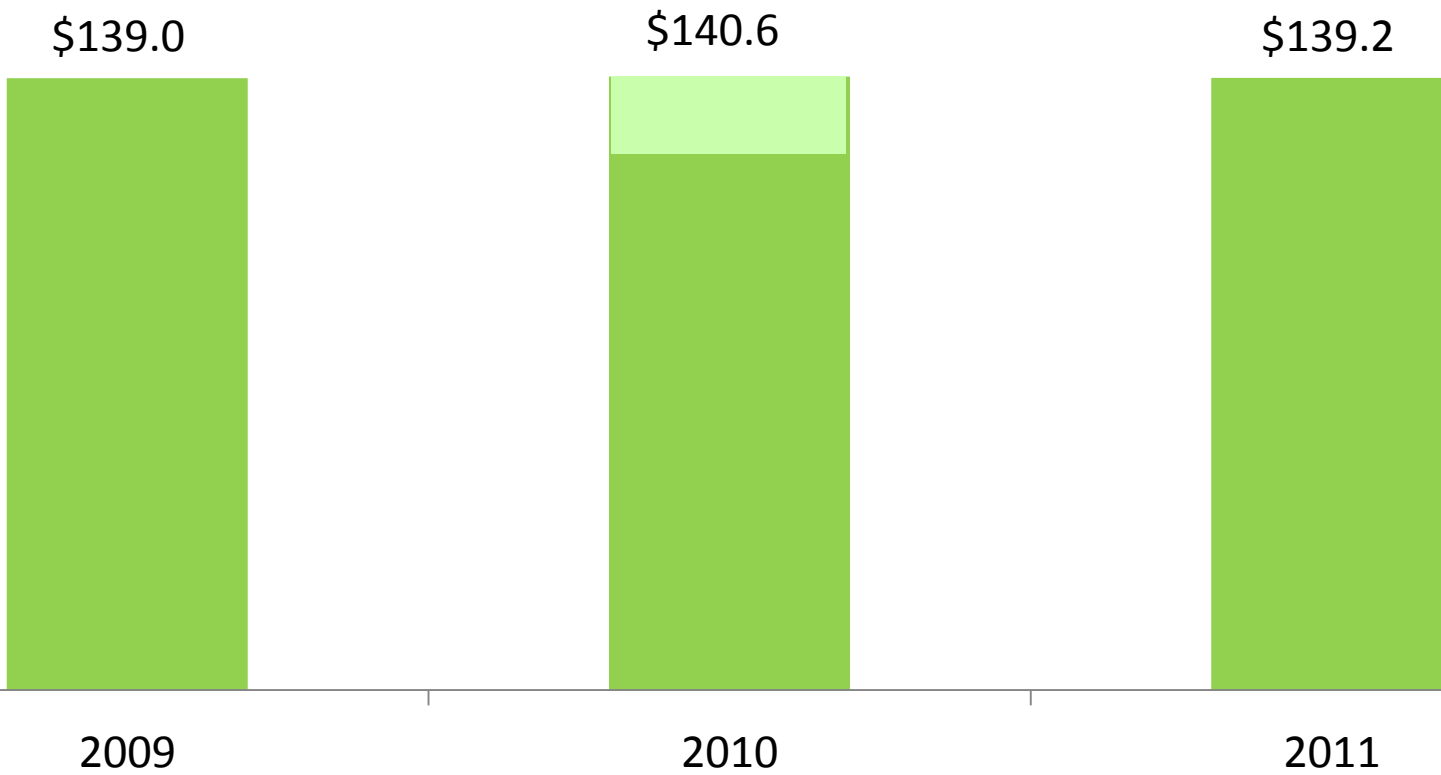


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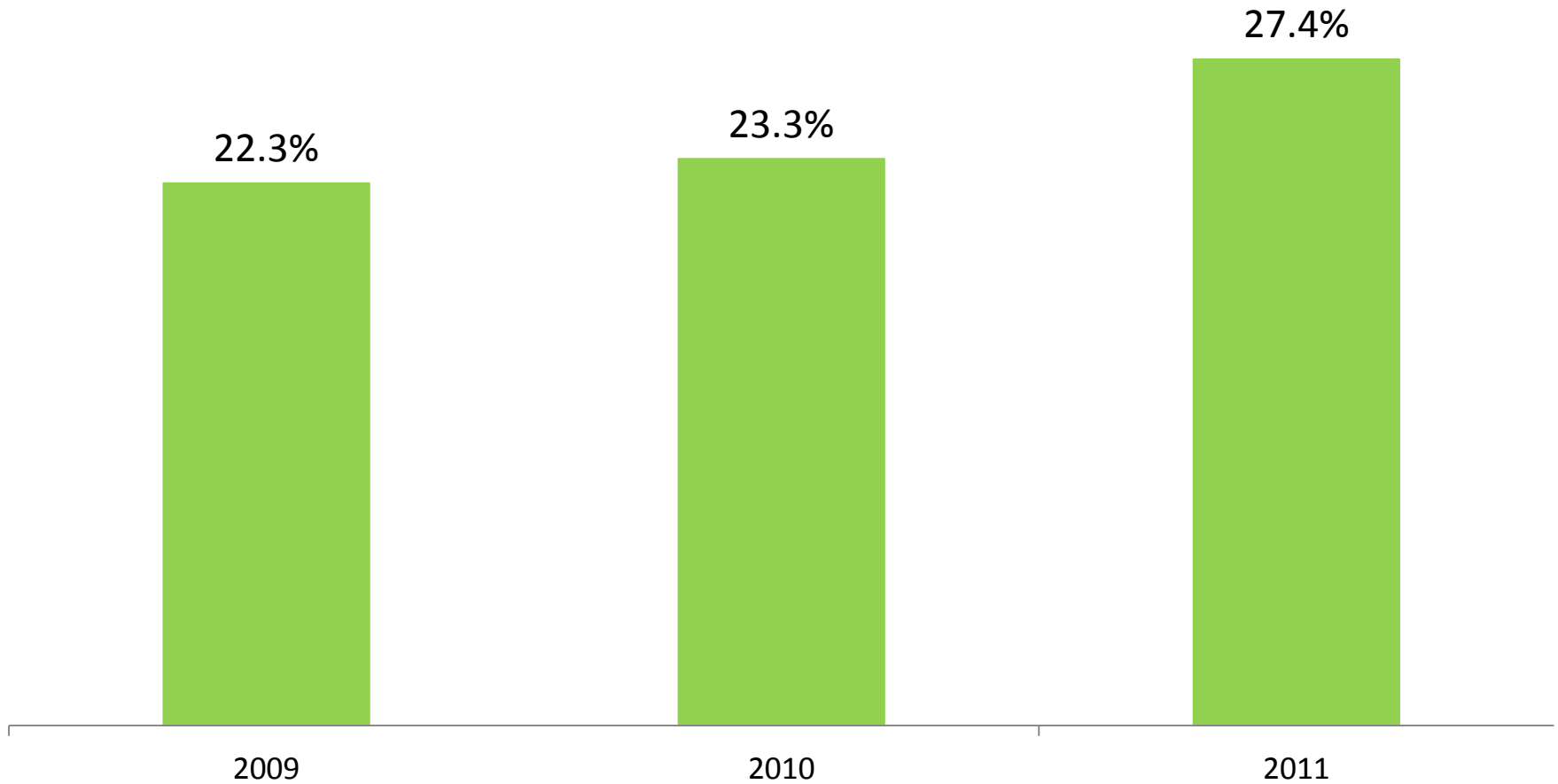
FINANCIAL INFORMATION

Revenues*
\$ in millions



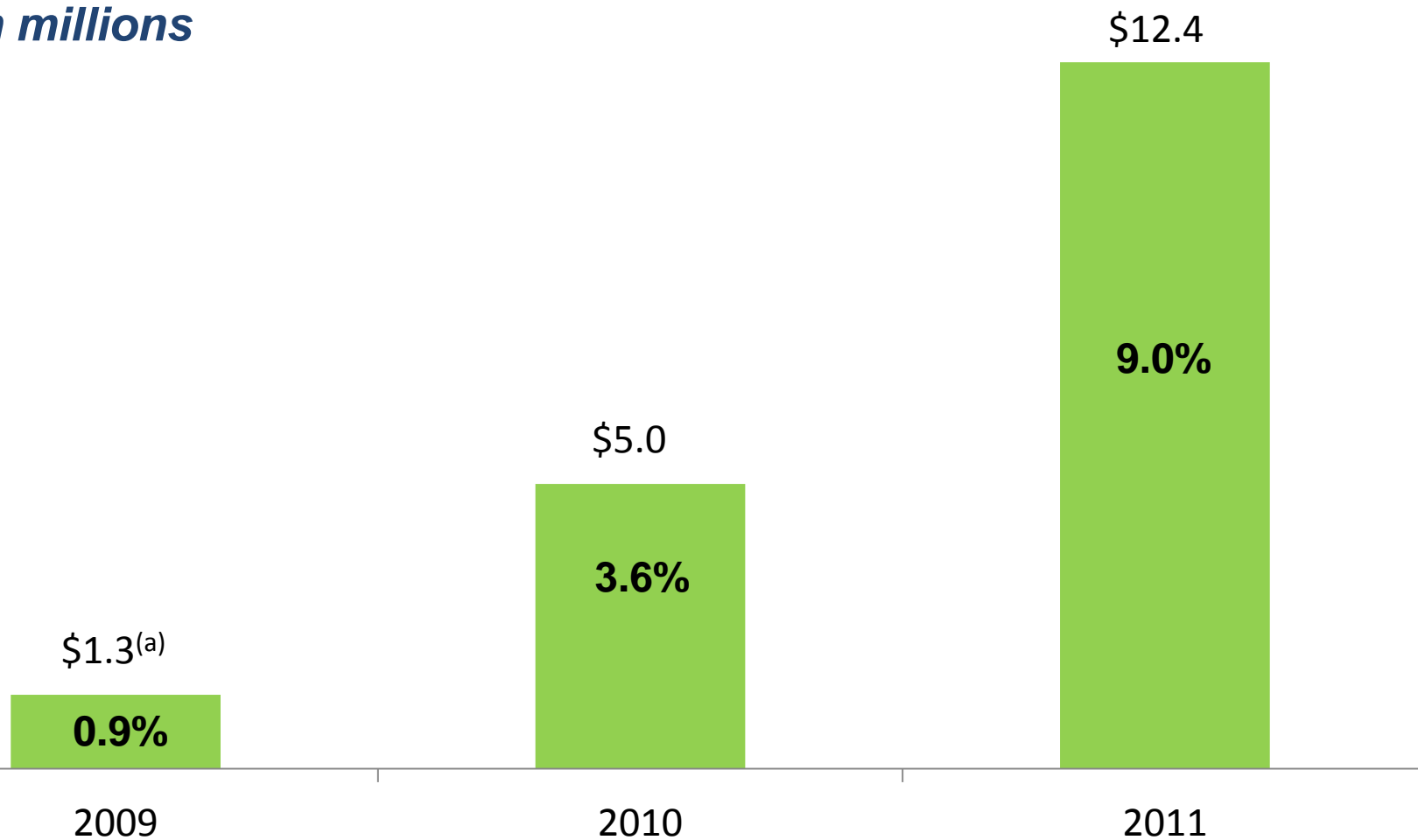
*Excluding revenues from discontinued operations

Increasing Gross Margins



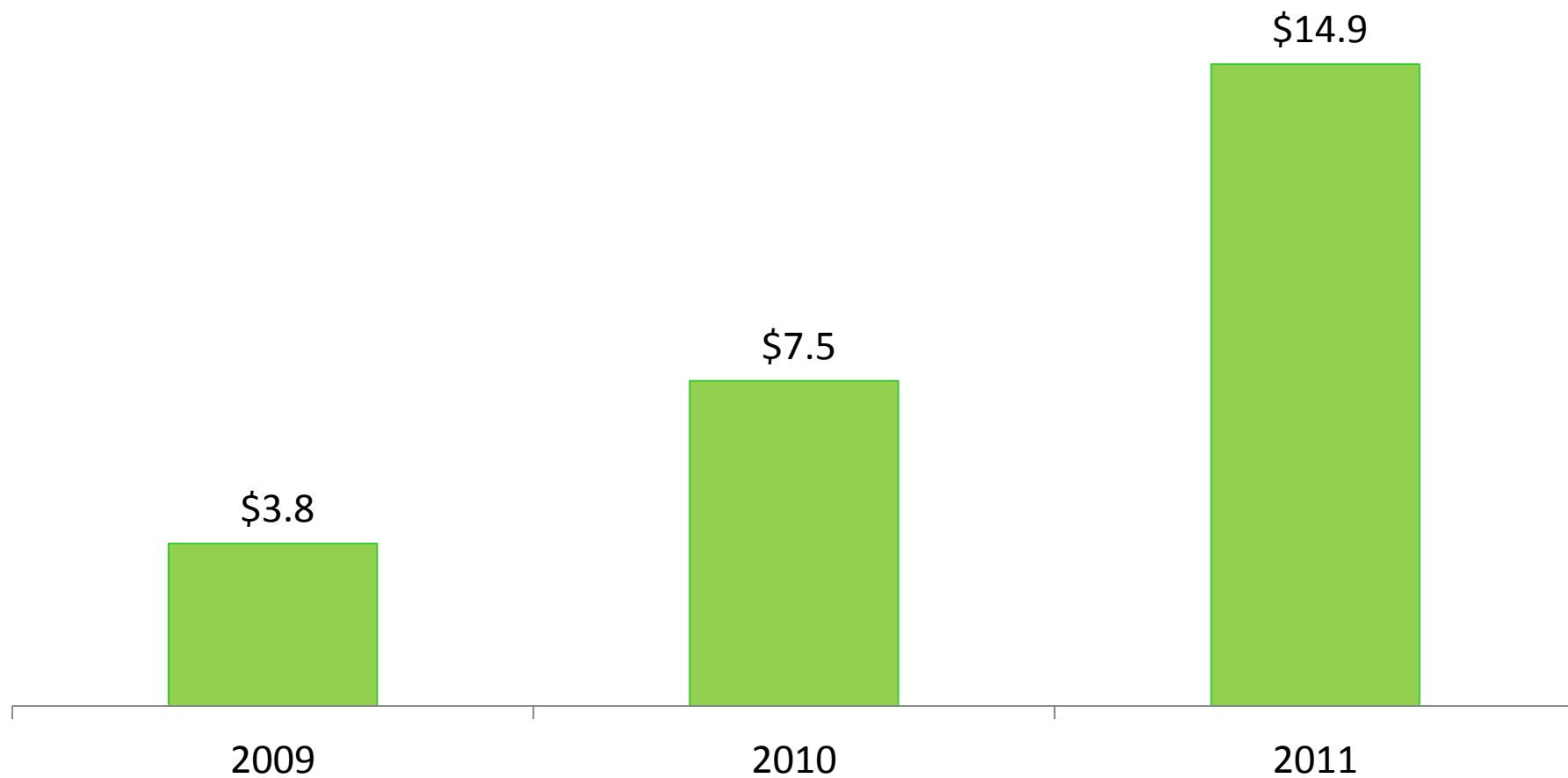
Operating Income

\$ in millions



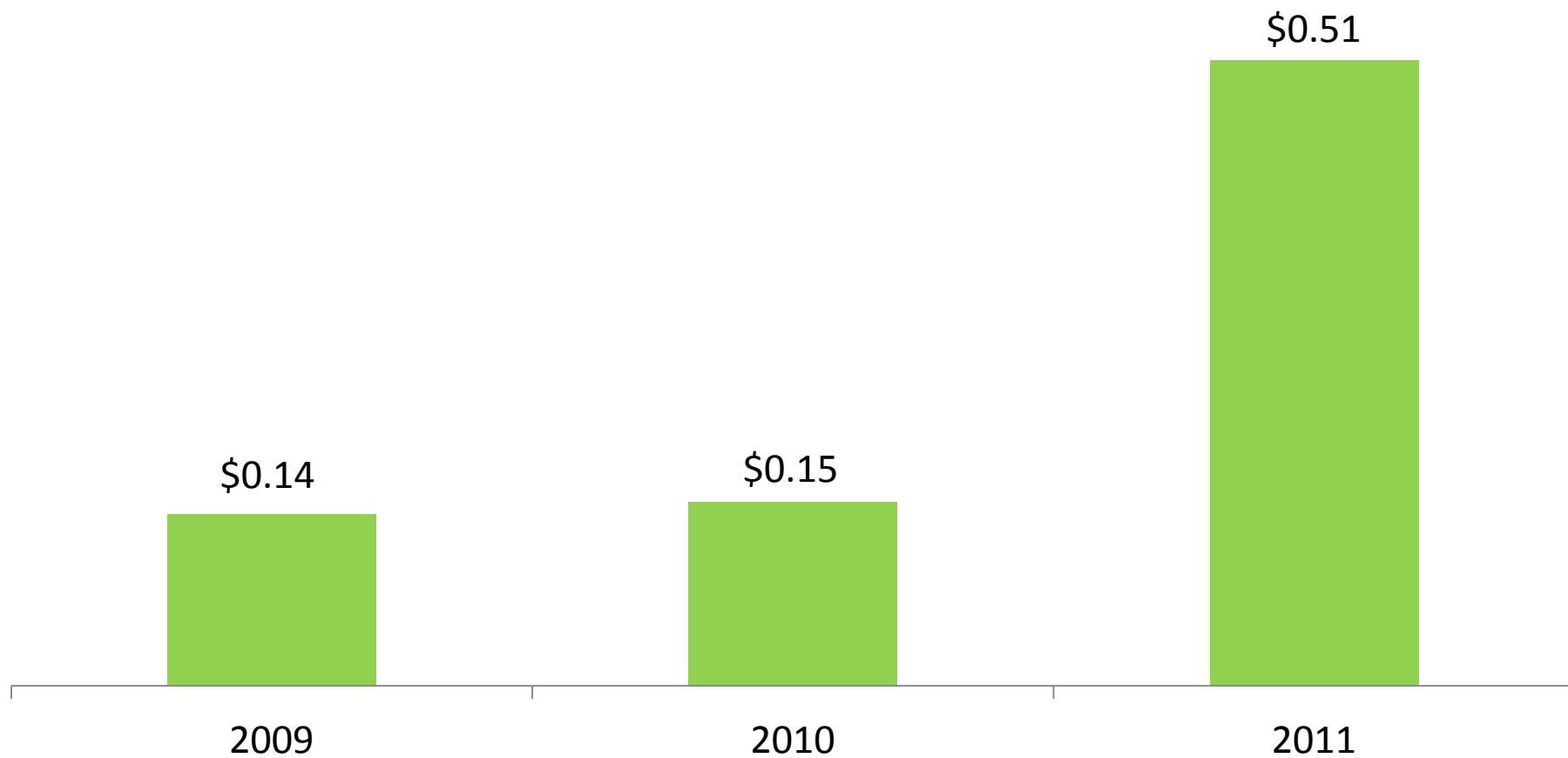
^(a)Excludes \$17.1 million write-off of Goodwill

Adjusted EBITDA^(a) \$ in millions



^(a)See Reconciliation on Page 26

Adjusted Earnings Per Share (EPS)



Strong Balance Sheet

\$ in millions

Selected balance sheet information:	<u>12/31/2011</u>
Cash & cash equivalents	\$12.7
Total assets	\$79.3
Total bank debt	\$0
Convertible debt*	\$9.6
Shareholders' equity	\$43.0
Selected balance sheet detail	
Current assets	\$53.5
Current liabilities	<u>\$(23.6)</u>
Net working capital	<u>\$29.9</u>
<i>*Convertible at \$4.00 per share</i>	



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Thank You!

Reconciliation

\$ in millions

ADJUSTED OPERATING INCOME TO GAAP OPERATING INCOME				
	2008	2009	2010	2011
Operating income as reported	\$9.2	\$(15.8)	\$5.0	\$12.4
Non cash goodwill impairment		17.1		
	\$9.2	\$ 1.3	\$5.0	\$12.4
ADJUSTED EBITDA TO GAAP NET INCOME				
Net Income	\$5.0	\$(15.0)	\$2.1	\$8.3
Interest expense	1.5	1.3	1.2	1.1
Depreciation	1.6	1.8	1.3	0.9
Amortization	1.6	0.8	0.5	0.5
Non cash stock compensation	1.2	1.0	0.9	0.7
Non cash goodwill impairment	-	17.1	-	-
Loss from continuing operations	-	-	0.2	-
Income tax expense (benefit)	3.0	(3.1)	1.4	3.4
	\$13.8	\$3.8	\$7.5	\$14.9