

INTERNAL JOB POSTING	
Position Title: Applications/Sales Engineer	Department:
Division: FKI	Location: Louisville, KY or Long Island New York
Reports to: Ryan Bruner	
Position Description: Apply and sell FKI equipment and services. Responsibilities include developing new and existing customers, preparing proposals, making technical sales presentations in customer's office when required, negotiating orders, working within customer's schedule requirements, and reviewing product design for compliance with engineering principles, company standards, and customer specifications.	
Essential Requirements: Ability to read, analyze and interpret technical specifications, drawings, and governmental regulations. Ability to work with mathematical concepts such as probability and statistical inference, and fundamentals of plane and solid geometry and trigonometry. International sales experience or exposure a -plus. Fluency in Chinese or Spanish would be useful but not required.	
Skills/Experience/Education: Bachelor's degree (B. A. or B. S.) from four-year college or university. Chemical engineering degree preferred. Mechanical or Environmental engineering degree may be acceptable. Minimum two years related experience and/or training in sales is required.	
Respond to: (HR Contact) Tammy Purcell	Location: FKI - Louisville, KY
Posting Date: 5/18/2010	Application Deadline: 5/28/2010